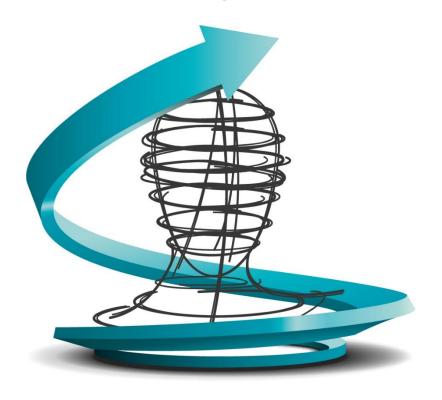


John Optimax





GENERAL REPORTQUANTIFIED IDENTIFICATION OF CHARACTER

PERSONAL AND CONFIDENTIAL

January 1, 2023

Copyright © 1994-2022 Optimax Human Performance Inc. All rights reserved.



TABLE OF CONTENTS

1.	INTR	FRODUCTION		
2.	SUM	MARY	3	
3.	ENEF	RGETIC PARAMETERS	5	
3	3.1	Dynamism	5	
	3.1.1	Dynamism Development	5	
	3.1.2	2 Motivation	7	
3	3.2	Compliance	8	
	3.2.1	Tolerance	8	
	3.2.2	Persuadability	8	
	3.2.3	3 Compliance	8	
4.	INFO	PRMATION PARAMETERS	9	
2	1.1	Intellectual Level	9	
	4.1.1	Intelligence	9	
	4.1.2	2 Memory	9	
	4.1.3	Training	10	
	4.1.4	Creativity	10	
4	.2	Passions	11	
	4.2.1	Groups of Interests	11	
	4.2.2	Major Interests	13	
	4.2.3	Major Disinterests	14	
	4.2.4	Major Talents	15	
	4.2.5	Major Passions	16	
5.	MAJO	OR POTENTIALS	17	
5	5.1	People Handling	17	
5	5.2	Management and Leadership	18	
_	5.3	Business and Sales	19	



1. INTRODUCTION

Assessment Administration

The following is the result of the Standard Character Assessment concerning **Mr**. **John Optimax**, based on the Optimax method of *Identification of Character*™. Optimax Human Performance Inc. administered the Optimax complete online Assessment on January 1, 2023.

Purpose of the Report

The purpose of this analysis is to provide a general overview of character, to indicate strengths and weaknesses and to identify personal interests.

Extendibility of Assessment Results

The Optimax method of assessment allows the report to be extended to cover other areas of interest based on the existing assessment results (no further assessment may be necessary). This particular analysis covers only a selection of personal characteristics.

Protection of Privacy

This report may contain sensitive personal information and is designated as "PERSONAL AND CONFIDENTIAL". It has been prepared strictly for personal use. Optimax Human Performance Inc. is committed to maintaining the highest standards of professional conduct. It therefore will not disclose the contents of the report, in whole or in part, to any other party, unless specifically authorized by the subject. Optimax reserves the right to use this report for promotional purposes, research, and any other activities deemed appropriate, but only in such a manner as to conceal the subject's identity.

Disclaimer of Liability

Optimax Human Performance, Inc. (Optimax) has made every effort to maintain the highest possible standards of professional integrity during the preparation of this report.

The nature of the Character Identification process is such that Optimax provides no guarantee, either expressed or implied, as to the suitability or accuracy of the assessment results or interpretation thereof. Optimax assumes no responsibility for report error incurred through either misunderstanding of assessment instructions or inaccurate, misleading, or otherwise invalid answers.

Optimax is not liable for any damages including loss of profits, loss of savings, interruption of business or any harmful consequences from the implementation, distribution, interpretation or comprehension of this report.





2. SUMMARY

Gaining an overall view is an important step in understanding the underpinnings of character. The major parameters of character are presented in a summary format before any description of character type appears. The explanation of the details of the report that follows is clearer once an understanding of psychocybernetical principles has been established.

Biological Age 22
Emotional Age 23
Dynamism 29.00 Exostatism

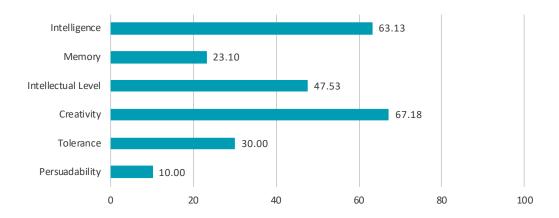


Fig. 1. General Parameters

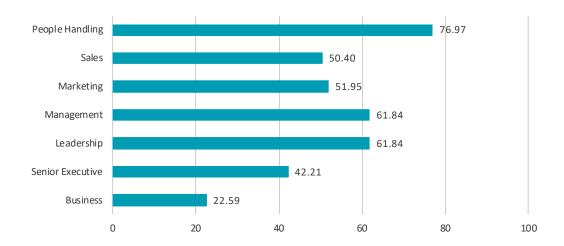


Fig. 2. Key Potential Indices in Business



Major Strengths



- \rightarrow Very high intelligence
- → High intellectual level
- → Very high creativity
- → Extremely strong talents in management, organizing, leadership, mathematics, history, people handling, storytelling, psychology, caring, didactic, teaching, IT systems, computer engineering, automation, zoology, photography, handyman, active sports, passive sports, competitive sports, recreational sports, coaching sports,
- → Very strong talents in politics, social sciences, ethnography, human resources, computer programming, veterinary, sculpting, graphic designing, architecture, passive literature, sports journalism
- → Easy-going
- → Good people handling skills
- → Strong deal opener
- ightarrow Optimistic and possesses a good sense of humor
- → Comfortable in assuming risks

Major Weaknesses



- → Low persuadability
- ightarrow Disorganized, yet organizational ability is increasing
- → Relatively weak at closing deals
- → Struggles with time commitments
- → Inclined to disorder and chaos
- → Displays a tendency to improvise
- → Impatient



3. ENERGETIC PARAMETERS

3.1 Dynamism

3.1.1 Dynamism Development

Dynamism 29.00 Currently within exostatic realm.

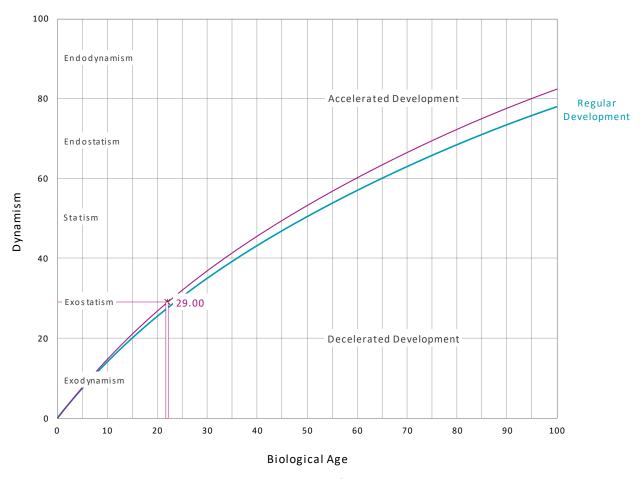


Fig. 3. Dynamism Development Curve

The diagram above represents the relationship between dynamism and Regular Dynamism Development Curve. This analysis pertains to emotional age and relative psychological maturity. Adherence to the Regular Development Curve indicates that the emotional age of the individual corresponds exactly to their current biological age. A Development Curve below the Regular Curve suggests a state of emotional pre-maturity or decelerated dynamism development. A Dynamism Development Curve above the Regular Curve indicates a state of emotional post-maturity or accelerated dynamism development. An individual's position relative to the Regular Curve is irrelevant.

The usefulness of this graph lies in its ability to foster a better understanding of character. Dynamism describes the dynamic nature of character and alludes to the individual's natural behaviors.

The transition time from one dynamism class to the next is often difficult and stressful. The individual experiences dramatic changes in their values, relationships and professional directions, which are associated with a temporary double-sided character. In consulting this graph, it is possible to predict approximately when these transitions are likely to occur. In so doing the individuals may take steps to eliminate, minimize or otherwise protect themselves from stress.



Furthermore, knowledge of the Dynamism Development Curve enables an individual to set realistic, attainable, timely life goals and to optimize professional progress.

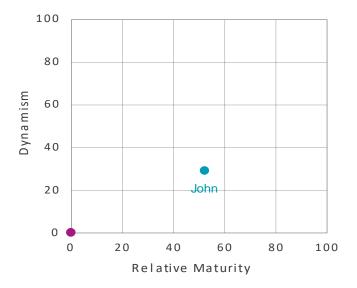


Fig. 4. Dynamism Profile

Relativ	e Maturity	Dynamism		
0 19.99	Immature	0 19.99	Exodynamism	
20 39.99	Slightly Immature	20 39.99	Exostatism	
40 59.99	Mature	40 59.99	Statism	
60 79.99	Very Mature	60 79.99	Endostatism	
80 100.00	Extremely Mature and Ambitious	80 100.00	Fndodynamism	

Emotional Age 23 Mature

Emotional development corresponding to biological age (+1).

Emotional Stability

Emotionally dynamic throughout most of life, currently entering an age of increased emotional drive to action.

Emotions are defined as the reciprocal relationship between basic physiological and/or psychological processes and external stimuli. A display is defined as the expression of emotions by means of speech, body language and action.

Emotional Display Aggrandizing

Emotions are exaggerated. Emotional displays depict more than what is actually felt.

Self-Awareness 33 Moderate level of self-awareness

Has struggled with lower self-awareness throughout life. Generally uncomfortable with self. Low belief and trust in own actions. Tends to be very self-critical. Moves easily and quickly to extreme emotions and outwardly expresses them. Optimism helps get through obstacles and enjoy life.



Individuals with lower levels of self-awareness find it difficult to evaluate themselves objectively and to acknowledge their strengths. Their behavior is self-deprecating. They often downplay their strengths and focus on their weaknesses. When comparing their strengths and weaknesses with those of others, these individuals tend to undervalue themselves.

The quantified results found in this report provide them with an objective view of their characters, not to glorify them, but to indicate the most effective way of exploiting their strengths and concealing their weaknesses. The best way to instill self-awareness, which may be lacking is through gaining an understanding of the true value of one's personal array of strengths and weaknesses. By employing this strategy, an individual may raise their level of self-awareness and succeed in designing fulfilling personal and professional lives for themselves. In general, low scoring self-awareness levels carry no negative connotations. Rather, it serves as an example of the structure of the parameters of characters, whose overall effect may be, raised or lowered to the right level by employing mentioned appropriate techniques.

Sense of Time

Impatient

Often complains of boredom and the slow passage of time. Prefers to blindly proceed instead of waiting and often duplicates efforts because of haste. Truly enjoys spending time in pleasurable ways only after duties have been performed. Can only remain interested in the initial stages when a task requires greater amounts of time. Excited by new beginnings but quickly loses interest in anything after that.

3.1.2 Motivation

Motivational Profile

Provided that there is a positive reinforcement of actions versus results.

Motivational Factors

- Intellectual challenge.
- Having to improvise.
- Freedom and independence.
- Ability to have fun and excitement.
- The expectations of others.
- Competition and challenge.
- Opportunity to shine and draw attention.
- Recognition and positive feedback.
- Optimism and sense of humor.

Anti-Motivators

- Organizational limitations.
- Oppression and physical influence over people.
- Money.
- Longevity and seriousness of task at hand.
- Opportunity to rule, exercise power.
- Dull repetition.
- Other people and external influences may be a demotivator.



3.2 Compliance

Compliance → Tolerance and persuadability are components of compliance determining a zone beyond which stimuli are rejected.

3.2.1 Tolerance

Tolerance 30 Moderate

The first reaction is neutral to what I encounter. Need time to accept or to reject something. Usually say, 'let me think' or 'call me tomorrow'.

3.2.2 Persuadability

Persuadability 10 Low

Very difficult to win over if initially negatively inclined. If initially had an opinion, almost impossible to be persuaded otherwise.

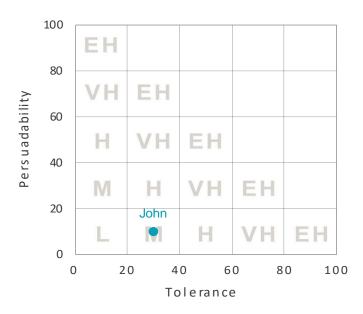


Fig. 5. Compliance

Tolerance		Persuadability		Compliance	
0 19.99	Low	0 19.99	Low	L	- Low
20 39.99	Moderate	20 39.99	Moderate	M	- Moderate
40 59.99	High	40 59.99	High	Н	- High
60 79.99	Very High	60 79.99	Very High	VH	- Very High
80 100.00	Extremely High	80 100.00	Extremely High	EH	-Extremely High

3.2.3 Compliance

Compliance 40 High



4. INFORMATION PARAMETERS

4.1 Intellectual Level

4.1.1 Intelligence

Intelligence 63.13 Very high

Capable of understanding complex and abstract ideas.

4.1.2 Memory

Memory 23.10 Moderate

Mays not handle details very well. Has limited ability to quickly memorize new tasks.

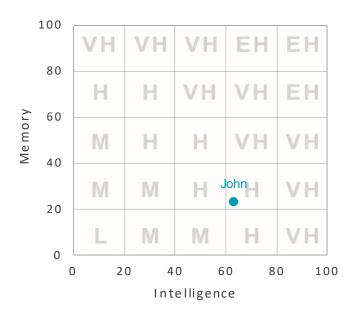


Fig. 6. Intellectual Profile

Memory		Intelli	Intelligence		Intellectual Level	
0 19.99	Low	0 19.99	Low	L	- Low	
20 39.99	Moderate	20 39.99	Moderate	M	- Moderate	
40 59.99	High	40 59.99	High	Н	- High	
60 79.99	Very High	60 79.99	Very High	VH	- Very High	
80 100.00	Extremely High	80 100.00	Extremely High	EH	-Extremely High	

Intellectual Level 47.53 High

Good learning abilities.

Has exceptionally good abstraction and generalization skills which combined with a memorization ability produce an above average intellectual profile.

Intellectual Type Perfectionist

Never fully satisfied with the job done.

Tends to go out of the way to try to gradually improve work.

Receiving Information Selective

Integrates only information, which supports personal views.



Conveyance of Information Aberrant

Combines veritable truth with invention. Stories are exaggerated and colored by

the imagination.

Abundance of Information Inventive

Divulges more than they know for fact and colors information with personal

perspective.

4.1.3 Training

Learning Pattern Moderate

Capable of learning by association ('intelligent learning').

Bound to overlook details.

Strategies for Training Will respond positively to both individual and group training.

Visual aids, group discussion and self-study are all recommended.

Requires a lot of rehearsal and repetition.

Techniques for TrainingDoes not like memorization. Must therefore be given plenty of opportunity to

practice and rehears newly acquired skills and knowledge to be able to absorb it

permanently.

Likes to draw attention and participate in discussions and brainstorming

sessions.

Easily distracted, cannot concentrate for long periods. Learning must be fun.

4.1.4 Creativity

Creativity → The ability to channel information into original thought or action.

Creativity 67.18 Very high

Creativity Type Interpretive

Integrates pre-existing works with personal expression. Presents transformed $% \left(1\right) =\left(1\right) \left(1$

work such as a novel as speech, play, acting, written work, explanations,

instructions, etc. Recombines elements to yield a completely new and improved

structure. Search and selection abilities are essential to creativity.

Application of Creative Interpretive

Energy Creation is the result of another person's inspiration and influence. Enjoy

interpretation and adding personal perspective to pre-existing works of art.



4.2 Passions

4.2.1 Groups of Interests

```
Management → management, organizing, leadership, politics,
Leadership → leadership, management, organizing, politics, social sciences, ethnography,
psychology,
Mathematics → mathematics, IT systems,
Politics → politics, leadership, history, social sciences, ethnography, people handling, storytelling,
psychology, management, organizing, IT systems,
History → history, politics, social sciences, ethnography,
Social Sciences \rightarrow social sciences, ethnography, psychology, people handling,
Ethnography → ethnography, social sciences, politics, history,
People Handling → people handling, psychology, social sciences, ethnography, storytelling,
Storytelling → storytelling, people handling, psychology, ethnography, social sciences,
Psychology → psychology, social sciences, ethnography, people handling, storytelling, caring,
Caring → caring, psychology, teaching, social sciences, ethnography, people handling,
storytelling,
Didactic → didactic, teaching, organizing, management, leadership, psychology, social sciences,
ethnography, storytelling,
Teaching → teaching, didactic, people handling, psychology, storytelling, ethnography, social
sciences,
IT Systems → IT systems, mathematics, automation, organizing,
Computer Programming → computer programming, mathematics, automation, computer
engineering,
Automation → automation, IT systems, computer programming, computer engineering,
Veterinary → veterinary, caring, psychology,
Photography → photography,
Handyman → handyman,
```

GENERAL REPORT - John Optimax Quantified Identification of Character



Active Sports → active sports, passive sports, competitive sports, recreational sports, coaching sports,

 $\textit{Passive Sports} \rightarrow \text{passive sports}$, active sports, competitive sports, recreational sports, coaching sports,

 $\textit{Competitive Sports} \rightarrow \text{competitive sports}$, active sports, passive sports, recreational sports, coaching sports,

Recreational Sports → recreational sports, active sports, passive sports, coaching sports,

 $\textit{Coaching Sports} \rightarrow \textit{coaching sports}$, active sports, passive sports, competitive sports, recreational sports, teaching, didactic,

4.2.2 Major Interests

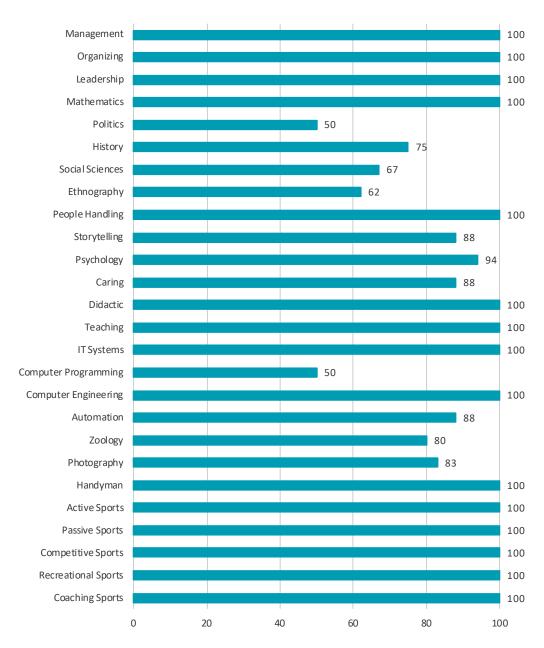


Fig. 7. Major Interests

0 ... 19.99 Low Interest 20 ... 39.99 Moderate Interest 40 ... 59.99 Strong Interest 60 ... 79.99 Very Strong Interest 80 ... 100.00 Extremely Strong Interest

4.2.3 Major Disinterests

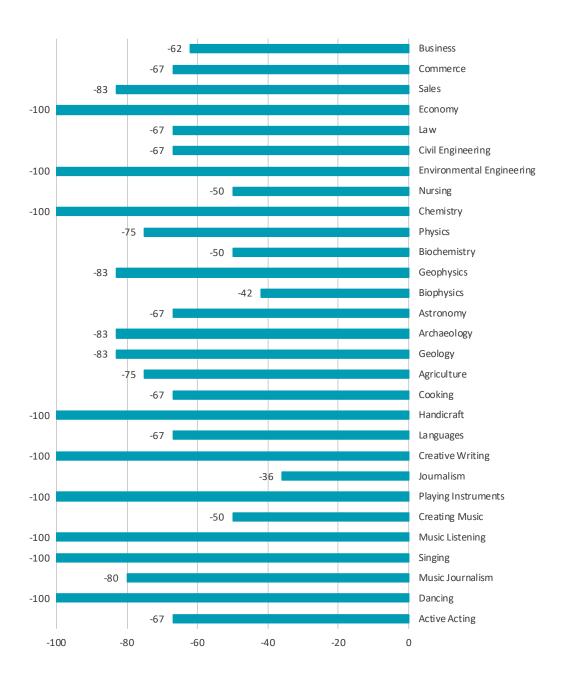


Fig. 8. Major Disinterests

0 ... -19.99 Low Dislike -20 ... -39.99 Moderate Dislike -40 ... -59.99 Strong Dislike -60 ... -79.99 Very Strong Dislike -80 ... -100 Extremely Strong Disinterest

4.2.4 Major Talents

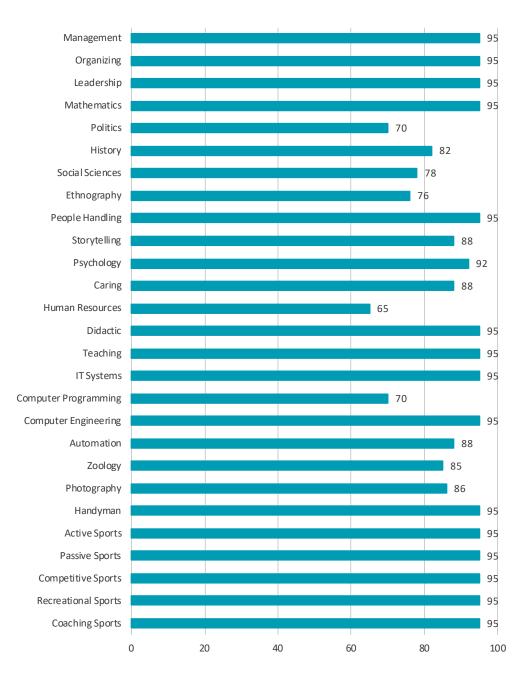


Fig. 9. Major Talents

0 ... 19.99 Low Talent 20 ... 39.99 Moderate Talent 40 ... 59.99 Strong Talent 60 ... 79.99 Very Strong Talent 80 ... 100 Extremely Strong Talent

4.2.5 Major Passions

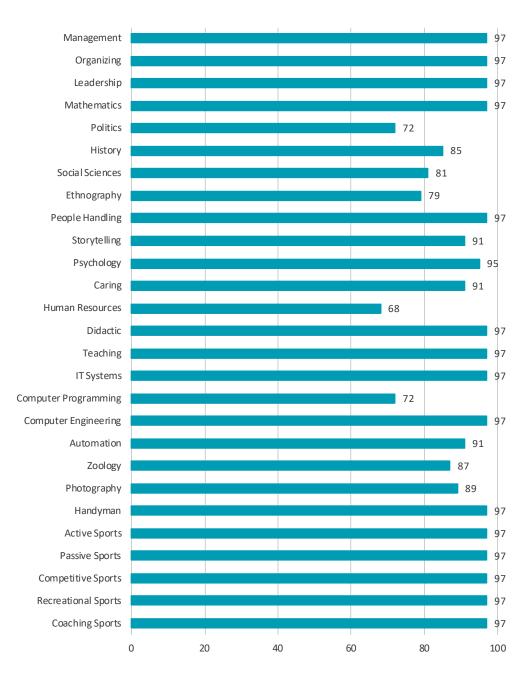


Fig. 10. Major Passions

0 ... 19.99 Low Passion
 20 ... 39.99 Moderate Passion
 40 ... 59.99 Strong Passion
 60 ... 79.99 Very Strong Passion
 80 ... 100 Extremely Strong Passion

5. MAJOR POTENTIALS

5.1 People Handling

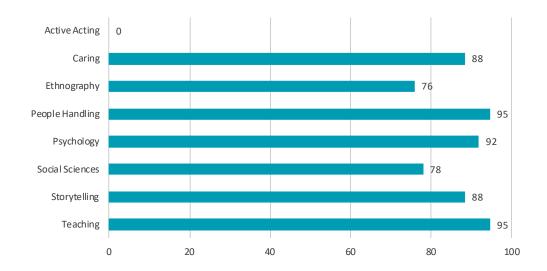


Fig. 11. People Handling Talents

0 ... 19.99 Low 20 ... 39.99 Moderate 40 ... 59.99 Strong 60 ... 79.99 Very Strong 80 ... 100 Extremely Strong

Discussion

Tends to refer more than known facts and principles.

Relationships

Has a good ability to establish new contacts.

Making Contacts

Enterprising

Open and easy-going with strangers. Finds social situations non-threatening. The search for new contacts is often confined to a group in which others are readily identified as being similar or as possessing some type of elevated status.

Making Friends

Charming

Attracts others with charm. Proficient at carrying a conversation. Eloquent speaker and excellent storyteller. Manner of dress, speech and behavior display an affinity for the dramatic.

Home and Family

Family is not the main point of interest but is increasing in importance. Demonstrates dynamic caring behavior but reaches a state of boredom quickly.

Sociability, People Handling

Open and friendly

Elegant and always concerned about looks; seeks reassurance of attractiveness and seeks others' approval of ideas and actions.

Believes all contributions are of importance and value and desires to be noticed and appreciated for personal ideas and vision. Focused more on self than others.



People Handling Potential 76.97 Very high people handling potential.

5.2 Management and Leadership

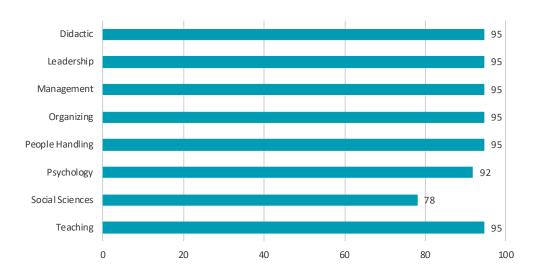


Fig. 12. Management and Leadership Talents

0 ... 19.99 low 20 ... 39.99 Moderate 40 ... 59.99 Strong 60 ... 79.99 Very Strong 80 ... 100 Extremely Strong

Decision-Making Type

Improvisational

Decisions made by default, as the result of choices which were previously made. Foresees only the very near future, optimistically assumes that the events of the distant future will unfold so as to meet expectations.

Organizational Type

Critic of the organization

Feels compelled to organize matters themselves only in instances where personal freedom may be infringed upon. Readily identifies weaknesses in existing organizational structure and is quick to comment.

Attitude Towards Authority

Contrary

Opposes only those rules, which restrict and/or prevent expression of personal freedom. Protests against any such restrictions and contravenes them. Opposed to coercion and violence.

Management Potential 61.84

Very high management potential.

Leadership Potential 61.84

Very high leadership potential.

Senior Executive Potential 42.21 High senior executive potential.



5.3 Business and Sales

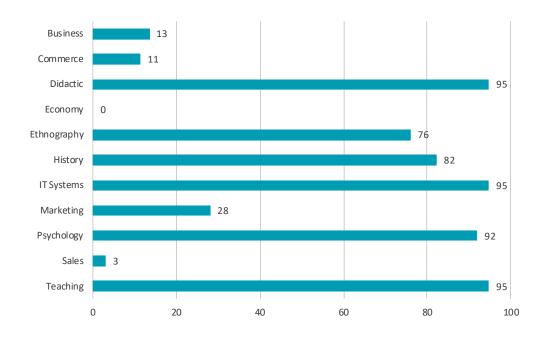


Fig. 13. Business and Sales Talents

0 ... 19.99 Low 20 ... 39.99 Moderate 40 ... 59.99 Strong 60 ... 79.99 Very Strong 80 ... 100 Extremely Strong

Time Management 70.00 Very high time management.

Strives to organize time but improvisation reigns.

Money Management 43.36 High money management.

Money management skills could be improved through training and courses.

Deal-Making Good deal opener.

Business Potential 22.59 Moderate business potential.

Marketing Potential 51.95 High marketing potential.

Sales Potential 50.40 High sales potential.